



By Dr. Telly Kamelia

## If you only need the buying answer

The current print listing for **Developing Management Skills** is not the strongest value route in the sampled market. Pearson's own print path is lower, and both Pearson+ and VitalSource digital access are lower still. So if you are trying to spend as little as possible, the current listing is not the best answer. This is another case where the honest conclusion is more useful than forcing a false print win.

<b>Format</b>	<b>Source</b>	<b>Price</b>
Current listing	Merybook	\$110.00 <a href="#">Check price</a>
Print rental / paperback	Pearson	\$79.99 <a href="#">Check price</a>
Pearson+ / VitalSource	Digital access	\$59.94 <a href="#">Check price</a>
MyLab Management	Pearson	\$109.99 <a href="#">Check price</a>

The practical implication is straightforward: the current listing is not where the value is. Students who need short-term access should look first at digital. Students who specifically want print can still do better through the lower Pearson print path.

## What this book actually teaches

A management-skills text matters because it turns abstract management language into observable interpersonal and organizational behaviors. A good book in this area usually covers communication, conflict, motivation, coaching, decision-making, feedback, team dynamics, and the habits that make leadership actually functional rather than purely theoretical.

That can make the book worth owning for some readers. But the value of the content should not be confused with the value of one specific listing. Right now, there are simply cheaper ways to get access to the same material.

## What I would do instead

Choose Pearson+ or another sampled digital route if the goal is lowest cost for one course. Choose the lower Pearson print path if you specifically want a physical copy. I would only consider the current listing if the better-priced options disappear or if some condition issue changes the comparison later.

## Sources checked

- [Merybook listing search](#)
- [Pearson search for ISBN 9780135175460](#)